

**ORIGINAL**  
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May 23, 2006

**VIA OVERNIGHT DELIVERY**

Docket Control  
Arizona Corporation Commission  
1200 W. Washington Street  
Phoenix, Arizona 85007  
(602) 542-2237

Re: Nationwide Long Distance Service, Inc.  
Docket No. T-20455A-06-0265

Dear Sir/Madam:

Enclosed please find for filing an original and thirteen (13) copies of Nationwide Long Distance Service, Inc.'s responses to the Commission's request for information in Nationwide Long Distance Service, Inc.'s Application and Petition for Certificate of Public Convenience and Necessity to Provide Competitive Intrastate Telecommunications.

I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, self-addressed, postage prepaid envelope.

If you have any questions or if I may provide you with additional information, please do not hesitate to contact me.

Respectfully submitted,

Lance J.M. Steinhart  
Attorney for Nationwide Long Distance Service, Inc.

cc: Scott Heath

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AZ CORP COMMISSION  
DOCUMENT CONTROL

Nationwide Long Distance Service, Inc.  
Docket No. T-20455A-06-0265  
May 23, 2006

1. Please provide a copy of Nationwide's Certificate of Good Standing in Arizona. Refer to item (A-8-1) of the application form.

Response: Please see Attached.

2. Please submit copies of affidavits of publication indicating Nationwide has published legal notice in all the counties where the authority to provide service is requested. Refer to item (A-16) of the application form.

Response: Affidavits for publication will be provided when process completed.

3. Please indicate if Nationwide plans to offer service in the residential and/or business marketplaces.

Response: Residential and Business.

4. Please explain how your company calculated the actual maximum and actual minimum rates that will be contained in your tariffs for each of your services.

Response: Actual rates are determined by cost of purchasing service from underlying carrier, minimum and maximum rates are determined by maximum possible rate decreases or increases.

5. Please specify the rates that Nationwide will charge for similar services in the other states/jurisdictions in which Nationwide has been approved to provide service. If there is a difference between the rates that your company will charge in Arizona and the rates that your company will charge in the other states/jurisdictions for similar service, please identify and indicate the amount of the difference and explain why you are charging different rates in Arizona.

Response: See attached intrastate rate table. The rates are different based upon the costs of buying service from the company's underlying carrier.

6. Please indicate why you believe that your range of rates is just and reasonable using a competitive market analysis. Your analysis may contain publicly available examples of rates charged by the incumbent or other carriers for similar services or any other information that you believe demonstrates that your actual rates are just and reasonable. Please include any supporting materials. For a list of telecommunications carriers certified in Arizona, go to [www.cc.state.az.us/utility/utility](http://www.cc.state.az.us/utility/utility). For a list of Commission-approved telecommunications rates and tariffs, go to [www.cc.state.az.us/utility/tariffs](http://www.cc.state.az.us/utility/tariffs).

Response: The proposed rates are similar to what the company offers in other states, with adjustments made for the cost of purchasing service in each state based upon the underlying carrier costs. Customers are free to purchase services from many companies since the telecom market is so competitive. The company believes that the economics of the market ensures just and reasonable pricing.

7. In Section 4.7 of your tariff, a table of rate periods was included. Please further explain and/or provide information whether there are corresponding rates and what those rate are for each of the designated rate periods.

Response: The Company's current rates are not time of day sensitive.

8. Please provide a list of key personnel employed by the Applicant in each of the states/jurisdictions that Nationwide has been approved to provide telecommunications services. Indicate each employee's name, title, position, description of their work experience, and years of service in the telecommunications service industry. Refer to the second paragraph in item (A-19) of the application form.

Response: Scott Heath, President. Please see attached biographical information. Mr. Heath plans to outsource most functions, including billing, service and repair, sales and marketing and customer service.

9. Please indicate whether the financial statements that have been provided are audited or unaudited.

Response: The financial statements that have been provided are unaudited.

# STATE OF ARIZONA



## Office of the CORPORATION COMMISSION

### CERTIFICATE OF GOOD STANDING

To all to whom these presents shall come, greeting:

I, Brian C. McNeil, Executive Director of the Arizona Corporation Commission, do hereby certify that

**\*\*\*NATIONWIDE LONG DISTANCE SERVICE, INC.\*\*\***

a foreign corporation organized under the laws of Nevada did obtain authority to transact business in the State of Arizona on the 6th day of April 2006.

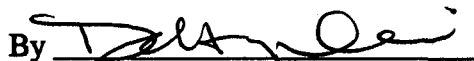
I further certify that according to the records of the Arizona Corporation Commission, as of the date set forth hereunder, the said corporation has not had its authority revoked for failure to comply with the provisions of the Arizona Business Corporation Act; and that its most recent Annual Report, subject to the provisions of A.R.S. sections 10-122, 10-123, 10-125 & 10-1622, has been delivered to the Arizona Corporation Commission for filing; and that the said corporation has not filed an Application for Withdrawal as of the date of this certificate.

This certificate relates only to the legal authority of the above named entity as of the date issued. This certificate is not to be construed as an endorsement, recommendation, or notice of approval of the entity's condition or business activities and practices.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the official seal of the Arizona Corporation Commission. Done at Phoenix, the Capital, this 18th Day of April, 2006, A. D.



  
Executive Director

By 

State	Rate
AK	\$0.26
AL	\$0.18
AR	\$0.24
AZ	\$0.26
CA	\$0.16
CO	\$0.22
CT	\$0.19
DC	\$0.17
DE	\$0.17
FL	\$0.25
GA	\$0.24
HI	\$0.26
IA	\$0.21
ID	\$0.25
IL	\$0.18
IN	\$0.23
KS	\$0.22
KY	\$0.24
LA	\$0.23
MA	\$0.20
MD	\$0.20
ME	\$0.45
MI	\$0.24
MN	\$0.24
MO	\$0.21
MS	\$0.26
MT	\$0.25
NC	\$0.26
ND	\$0.23
NE	\$0.22
NH	\$0.22

NJ	\$0.18
NM	\$0.26
NV	\$0.22
NY	\$0.25
OH	\$0.18
OK	\$0.26
OR	\$0.26
PA	\$0.24
RI	\$0.20
SC	\$0.26
SD	\$0.26
TN	\$0.26
TX	\$0.24
UT	\$0.21
VA	\$0.19
VT	\$0.24
WA	\$0.22
WI	\$0.19
WV	\$0.26
WY	\$0.26

# Scott Heath

Phone: 248-335-7211

Email: [sheath@nationwidelongdistanceservices.com](mailto:sheath@nationwidelongdistanceservices.com)

7 W. Square Lake Rd.  
Bloomfield Hills, MI 48302

## PROFESSIONAL SUMMARY

Over fifteen years of experience as a skilled professional in the areas of business analysis, finance and strategic investment/acquisitions. Utilizing strengths in competitive research, due diligence and the ability to identify strategic investment opportunities to launch successful corporations both domestically and internationally.

## EXPERIENCE

### Corporate Development Manager

**BOSSdev, Inc.,** St. Clair Shores, Michigan

*November 04 to Present*

- Portfolio manager for BOSSdev, Inc., drawing upon years of advanced investment experience.
- Provided background research and due diligence for companies under consideration as investment opportunities.
- Conducted market research and business analysis to differentiate firms to be invested in from their competitors, and to identify potential business opportunities that would generate a high rate of return.
- Drew upon financial, business and analytical skills to drive the successful launch of numerous domestic and international corporations, including those brought under the BOSSdev corporate umbrella.

### President

**Heath Capital Management, Inc.,** Bloomfield Hills, Michigan

*July 96 to Present*

- Identified companies that would be excellent investment or merger opportunities, based upon careful market research, analysis and due diligence.
- Researched marketplace opportunities for increasing market reach and profitability of firms, greatly increasing company value to stockholders.
- Used skills in business analysis and finance to optimize company performance within acquisitions through improved utilization of existing resources, strategic business planning and reduction of ineffective practices.

### Portfolio Manager

**Paine Webber, (Livonia),** Michigan

*(April) 92 to (June) 96*

- Analyzed corporate and marketplace data, providing recommendations on investments based upon results of careful investigation and comparison to key financial criteria.
- Performed due diligence and professional assessments regarding the financial viability of acquisitions or planned business expansions
- Acted as liaison with corporate financial investors, bankers and management of corporations under consideration for acquisition.

## EDUCATION

**MBA, Concentration in Finance,** University of Illinois, Champaign-Urbana (GPA 4.0).

**B.A., Business Administration and Economics (Double Major),** Hope College, 1989.

**Additional licenses held:** Certified Financial Planner, 1998 to present